



New Real Estate License

REAL ESTATE

Nevada



CAREER INFORMATION

What a challenging and rewarding career path to take! As a real estate professional, you'll contribute to building communities and fulfilling people's dreams of homeownership. Almost daily, you'll guide people through the largest single purchase of their lifetimes. How exciting!

A real estate career offers the opportunity to be your own boss, enjoy considerable personal freedom, and have unlimited earning potential.

Characteristics of Successful Real Estate Pros

Those who excel in real estate tend to be:

- ◆ Independent and self-motivated
- ◆ Content to work flexible hours
- ◆ Most comfortable with daily variety
- ◆ Detail-oriented
- ◆ Computer-savvy
- ◆ At ease with many types of people
- ◆ Strongly connected in their communities
- ◆ Driven by high personal goals
- ◆ Professional and dedicated to customer service

A Day in the Life

Because every transaction is unique, there is no "typical day" in a real estate salesperson's life. You'll spend a good portion of every day prospecting and getting listings—two of the most vital functions, especially in the beginning. Initially, many listings will come from friends and relatives, or through targeting a particular neighborhood intensively.

As a salesperson, you'll spend a lot of time arranging to view properties to determine which ones match your prospective buyers' needs and wants. Then, you'll actually show the properties. Preparing offers is another important and detailed process, involving great care and legal accuracy.

Starting Out

Most salespeople operate independently, under the supervision of a broker. After getting your Nevada real estate license, you'll essentially launch and develop your own business, spending considerable time prospecting for buyers and sellers. Brokers and real estate agencies typically help new agents launch their careers with good training and mentoring programs.

You may want to run your own brokerage in the future or elect to focus on sales, while working under a larger organization's umbrella. You can also choose to specialize in a particular area, such as:

- ◆ Commercial
- ◆ Residential
- ◆ New homes
- ◆ Rural property
- ◆ Condominiums
- ◆ Relocations
- ◆ Property management

Unlimited Earning Potential

Though compensation plans can vary, in general, you'll be paid a commission on the purchase price of property you sell or lease. For example, if you list and sell a property, the commission is paid to your broker who then splits it with you. If another salesperson lists the property and you sell it, the total commission is first split between the two brokers (listing and selling), who then distribute the appropriate percentages to you and the other salesperson.

Earnings vary according to geographic area, specialization, and market conditions, as well as a salesperson's experience, training, skills, and contacts. Most importantly, the effort you put in—day in and day out—determines how much you bring home. It's simple: The harder you work, the more you make. The sky's the limit!

"Your materials gave me great confidence. I passed my test with ease. Thanks!"



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NEVADA REAL ESTATE LICENSE REQUIREMENTS

To obtain a new real estate license in Nevada as a salesperson you need to:

1. Complete the required 90-hour prelicense course in real estate principles, practices and law. ProSchools' Nevada real estate prelicense course*, offered online for your convenience, includes interesting reading assignments and frequent practice quizzes to measure your mastery of the material, while preparing you to pass the state license exam.
2. You must submit two sets of fingerprints and background check fee with your license application.
3. Pass a salesperson license exam. The exam consists of national and state-specific questions. When you complete ProSchools' program, you'll have a 95% chance of passing.
4. Complete a license application and pay the corresponding fee. The application must include two sets of fingerprints with the background check fee, original examination results, and real estate education course certificates.

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COURSE INFORMATION AND PRICING

Learning Options to Fit Your Lifestyle

You're in complete control of your real estate education at ProSchools. Log on and complete your lessons online in the comfort of your own home.

It's totally up to you. Simply decide what's best for your schedule and learning style. Learn at your own pace, anywhere and anytime.

NEVADA REAL ESTATE BEST VALUES!

Crs #	Title / Description	Hrs	Price
301NV011	Nevada Real Estate Prelicense – Silver	90	\$499
301NV001	Nevada Real Estate Prelicense – Bronze	90	\$399
304NV001	Nevada Real Estate Exam Prep	n/a	\$69

PROSCHOOLS GUIDES YOU ALONG

Upon enrolling, you'll receive instructions that act as your roadmap for completing the coursework, and highlight the information most critical for acing the Nevada real estate exam. Interactive lesson and quizzes will help reinforce vital information. Plus, our Customer Care team and your Instructor are always there to help you along. We can be reached at (800) 452-4879. Or visit us at 6771 W. Charleston Blvd. #C, Las Vegas, NV 89146.

**ProSchools is approved by the Nevada Real Estate Commission.*

If you hold a current license from another state you need to:

1. Complete the education requirements. You must have completed 45 hours of principles and 45 hours of real estate law, **including 18 hours of Nevada law**. Every applicant must take Nevada real estate law from a Commission approved school*.
2. You must submit two sets of fingerprints and background check fee with your license application.
3. Obtain a license history or letter of good standing from the Real Estate Commission of the state in which you were licensed.
4. Show proof of passing the national and Nevada state exam within one year of the application date. You may use your national examination results from another state if dated within one year of the date of application but you must show proof of those results.

FEATURES	Silver	Bronze
Online Lessons	✓	✓
Quizzes and Practice Exams	✓	✓
No-risk Guarantee	✓	✓
Exam Prep <i>(\$69 purchased separately)</i>	✓	✓
Informative Textbooks <i>(\$78 purchased separately)</i>	✓	
Flash Cards <i>(\$29 purchased separately)</i>	✓	
Bestselling Book "Your Successful Real Estate Career" <i>(\$18.95 purchased separately)</i>	✓	
	\$499	\$399

