



New Real Estate Broker License

REAL ESTATE

Hawaii



CAREER INFORMATION

Unlimited income potential! Power to set your own work schedule! Confidence to be your own boss and supervise the work of others! The life of a broker in Hawaii is truly exciting!

A Hawaii real estate broker is licensed to engage in paid real estate activities including: selling, auctioning, exchanging, listing, purchasing, renting, and leasing real estate. The next step up from a salesperson, a broker manages the work of other real estate professionals.

Characteristics of Successful Real Estate Brokers

Those who excel in real estate tend to be:

- ◆ Independent and self-motivated
- ◆ Content to work flexible hours
- ◆ Most comfortable with daily variety
- ◆ Detail-oriented
- ◆ Computer-savvy
- ◆ At ease with many types of people
- ◆ Strongly connected in their communities
- ◆ Driven by high personal goals
- ◆ Professional and dedicated to customer service

A Day in the Life

A real estate broker is typically responsible for hiring, training, and managing the work of other real estate agents. In a management role, you will supervise the marketing and advertising of the company, as well as its listed properties. Depending on how much time you have, you may also sell and list real estate yourself.

Starting Out

After getting your Hawaii real estate broker license, you can launch your own brokerage, which may be independent or part of a national or local franchise (i.e. Coldwell Banker, Century 21, Prudential, and RE/MAX). Some real estate brokers choose to be managers for national or local real estate companies, instead of owning their own firm.

Unlimited Earning Potential

Just as when you started out, the sky's the limit when it comes to your earning potential. As a real estate broker, however, you get the added bonus of earning commission on other agent's sales.

“Your materials gave me great confidence. I passed my test with ease. Thanks!”





HAWAII REAL ESTATE BROKER LICENSE REQUIREMENTS

To obtain a real estate broker license in Hawaii you need to:

1. Complete an 80-hour Hawaii real estate broker's course. The broker's license curriculum is offered in three separate courses called: (1) Real Estate Basics and Beyond, (2) Hawaii Real Estate Laws and Rules, and (3) Hawaii Real Estate Broker. The courses include reading lessons, quizzes, and several practice final exams. You must show evidence of having taken and passed all quizzes and exams with a score of at least 75% OR apply for and obtain a Prelicensing Education Equivalency from the Hawaii Real Estate Commission.
2. Obtain a Broker Experience Certificate. To gain entrance into the state licensing exam, you will need a Broker Experience Certificate. You obtain this from the Real Estate Board by showing them evidence you have been working full-time as a Hawaii real estate salesperson for three of the last five years.
3. Pass the broker's license examination. You must pass a 130-question multiple-choice exam. 80 of the 130 questions focus on Hawaii laws. A score of at least 70% is required for both the national and Hawaii-specific sections. Your passing score report will include an application form for your real estate broker license. You will be required to present a valid and original Hawaii School Completion Certificate or Prelicensing Education Equivalency Certificate at the assessment center before taking the examination.
4. Submit the license application and fee to the Hawaii Real Estate Commission.

All the Career-Launching Tools You'll Need!

- ◆ Comprehensive quizzes and practice exams to help reinforce essential information for passing the state exam the first time. The questions are very similar to those on the state exam.
- ◆ Informative lessons covering all of the information you need to know. Each lesson concludes with a short review, summarizing the chapter for easy recall of important concepts and assurance that you are studying the "right stuff."

COURSE INFORMATION AND PRICING

ONLINE OPTIONS

Title / Description	Hrs	Price
Hawaii Real Estate Broker Program	60	\$699
Hawaii Real Estate Broker Textbook	n/a	\$99

PROSCHOOLS GUIDES YOU ALONG

Quizzes and practice exams, available online or in your workbook, help to reinforce vital information. Chapter summary reviews provide useful insights as to which information is the most critical for you to know to ace the Hawaii real estate broker exam.

LEARNING OPTIONS TO FIT YOUR LIFESTYLE

With the Hawaii real estate broker course you'll learn how to effectively manage people, organize a productive office, hire and train staff, develop strategies and tactics, advertise, increase revenue and control expenses.

Learn at your own pace, anywhere and anytime you want. It's totally flexible. Our Customer Support team and your Instructor are always here to help you along.

